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FOR IMMEDIATE RELEASE

Material Transfer & Storage Announces Strategic Partnership with Delfin to Distribute Pneumatic Vacuum Conveying Solutions in the United States

Allegan, MI (September, 2025) – Material Transfer & Storage (MTS), a leading manufacturer of custom-engineered bulk material handling equipment, is proud to announce a new partnership with Delfin, a global leader in pneumatic vacuum conveying solutions. Under this agreement, MTS will serve as a U.S. distributor of Delfin Pneumatic Vacuum Conveying solutions for the Specialty Chemicals and Food & Beverage industries.

This partnership marks a significant step in MTS's mission to deliver the highest-quality bulk material handling equipment tailored to the evolving needs of its customers. By joining forces, MTS and Delfin bring together decades of expertise and innovation, providing U.S. manufacturers with state-of-the-art pneumatic conveying solutions designed to improve safety, efficiency, and product protection.

“Both Material Transfer and Delfin have built their reputations on delivering equipment that not only performs at the highest levels but also safeguards operators and protects the integrity of customer products,” said Sergio Carrillo, Director of Sales and Marketing, MTS. “This collaboration ensures we can expand our portfolio and offer customers in the Specialty Chemicals and Food & Beverage sectors a more comprehensive suite of solutions to solve their toughest bulk handling challenges.”

Founded on shared values and foundational pillars of safety, quality, and results-driven performance, the two companies are united by a customer-first approach. With MTS's strong U.S. presence and Delfin's globally recognized pneumatic conveying expertise, customers will benefit from enhanced access to advanced technologies and local support.

The partnership further demonstrates MTS's continued growth and dedication to providing complete bulk material handling systems, from bulk bag fillers and dischargers to conditioners, integrated systems, and now pneumatic conveying solutions, ensuring manufacturers have the tools they need to succeed.

Material Transfer and Delfin are excited to debut this partnership at PACK Expo Las Vegas 2025, held from September 29 – October 1 in Las Vegas, NV. Attendees can experience a live demo of Delfin's pneumatic vacuum conveying solutions at Booth N-7538.

About Material Transfer

Headquartered in Allegan, MI, Material Transfer (MTS) is an industry leader in the custom design and manufacture of bulk bag filling, conditioning and discharging systems. For more than 35 years, MTS has been singularly focused on delivering the highest performing bulk handling equipment and systems to transform customers' operations into more than they can imagine. For more information, visit the website at www.materialtransfer.com.



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About Delfin

Delfin is a global leader in the design and manufacturing of industrial vacuum systems, pneumatic conveyors, and dust collection technologies. Founded on innovation and a commitment to safety, Delfin delivers solutions that improve process efficiency and maintain the highest standards of cleanliness, even in the most demanding environments. Through its global network of subsidiaries and local partners, it provides solutions to a large range of industries ranging from pharmaceuticals to food, chemicals, engineering and manufacturing (automotive, aerospace, metalworking, cement, steel, glass, composites, paper plastics etc.).

Delfin is recognized worldwide as a trusted partner in providing complete dust mitigation and bulk material handling solutions. For more information, visit the US website at <https://delfinindustrial.com/>